

Company overview

Alacran is a consulting and logistics firm specializing in project management and operations enhancement for public- and private-sector industries. Our approach is based on integrity, dependability, professionalism, and complete reliability. We focus on client needs, and have the people, skills, experience, and technology to deliver solutions. We have a wide range of support services, and extensive experience providing personnel, organizational, and process improvements.

Alacran provides project management solutions by supplying PMP-certified project managers with years of civil and military experience in running complex domestic and international projects. The Alacran team also includes subject-matter experts in logistics management and can provide solutions for supply chain and import/export needs.



Core competencies

- Automation improvements
- Business process analysis and improvements
- Capital planning and investments
- Contract management and contract closeout
- Cost-benefit analysis
- Information technology
- Logistics support
- Shipping and secure storage of dangerous goods
- Organizational design
- Performance measurements and monitoring
- Program analysis
- Project management
- Security solutions
- Staffing and personnel selection
- Streamlining processes and simplifying workflows
- Training programs



Certifications and small-business designations

- SBA certified Historically Underutilized Business Zone (HUBZone) company
- Veteran Owned Small Business (VOSB)
- PMI Certified Project Management Professionals

Project management services

Alacran provides project management solutions by supplying PMP certified project managers with years of civil and military experience in running complex domestic and international projects. New projects that achieve important objectives can sometimes require substantial experience and skills that must come from outside organizations. Even when the experience for project success exists, diverting the resources to take on the project can unavoidably degrade operational capacity, making the the projects too cumbersome or costly to initiate. Alacran is able to provide the skill and expertise without increasing operational stress. We offer turnkey solutions for:

- Assessing the feasibility of a high-value acquisition
- Developing the framework for a future project
- Establishing new manufacturing capabilities in the defense industry
- Conducting an audit of existing operations and provide guidance for improvement
- Expanding existing manufacturing facilities
- Project planning, scheduling, and contract management

Licensure

Alacran maintains a number of licenses that can be useful in customer relationships, including:

- Federal Explosives License 20
- Federal Explosives License 23
- DDTC Registered broker, manufacturer and exporter
- Federal Firearms License 07
- Federal Firearms License 11
- AECA registered
- SOT Type II

Consulting services

Alacran's professional services can support the feasibility or developmental phase of a project, or it can augment an existing internal effort. We offer consulting services in the following areas:

- Assembly and inspection
- Manufacturing process development
- Hazardous materials shipments
- Project financial modeling
- Project operational modeling
- Data analysis
- General IT needs
- Contract development, implementation and closeout

Logistics

Alacran can handle procurement, import-export services, and distribution management of materials; supply chain management in austere environments; navigation of international trade and export regulations, with expertise in ITAR/EAR compliance; and freight, shipping, and logistics services for dangerous and hazardous goods.

- General IT needs
- International logistics
- Regulatory environment navigation
- Procurement and import/export services
- Distribution management of materials
- Supply chain management in austere environments
- Navigation of international trade and export regulations, with expertise in ITAR/EAR compliance
- Freight, shipping, and logistics for dangerous/hazardous goods



Leadership

Alacran's executive leadership and team of industry-leading experts combine traditional project management skills with cutting-edge methodology in analytics, production, logistics, and compliance. The staff at Alacran also possess civil and military expertise in the effective transportation of material and the sustainment of operations in difficult environments.

Our clients

Our clients are public and private entities that seek to augment production capabilities, or expand customer bases domestically or internationally, streamline organizations, improve operational effectiveness, automate key processes, or maximize return on investment.

Public Sector information

Alacran helps clients improve operations critical to business success in the following NAICS areas:

- **NAICS 493110:** General warehousing and storage
- **NAICS 541611:** Administrative management and general management consulting
- **NAICS 541612:** Human resources consulting services
- **NAICS 541614:** Process, physical distribution and logistics consulting services
- **NAICS 541618:** Other management consulting services
- **NAICS 541690:** Other scientific and technical consulting
- **NAICS 541712:** Research and development in physical, engineering and life sciences
- **NAICS 541720:** Research and development in social sciences and humanities
- **NAICS 541990:** All other professional, scientific and technical services
- **NAICS 561410:** Document preparation services
- **NAICS 561611:** Investigation services
- **NAICS 611430:** Professional and management development training
- **DUNS:** 07-872-6123
- **CAGE CODE:** 7NNJ3

Past and current performance

- Performing feasibility assessments of high-value business initiatives and successfully transitioning deliverables into mature project plans that are successfully executed on schedule and on budget
- Domestic and international project management for small-arms ammunition and propellant-manufacturing facilities
- Research and development, and prototyping of, new projectiles and propellants
- Fully licensed broker, manufacturer, importer, and exporter of U.S. munitions list articles
- Transportation, logistics, distribution, import, and export of hazardous materials, including ammunition and explosives
- Secure storage of defense material, including explosives
- Military experience in combat operations, service support, HAZMAT logistics, operational planning, and supply chain management
- Develop and implement complex international acquisitions, managing regulatory environments for dangerous goods from door to door. Facilitating contract negotiations for customers and designing and implementing products and packaging to enhance flexibility of multimodal international transportation